



## MENTAL HEALTH FIRST AID

### ROYALTY TO BE PAID TO ADAPT 2<sup>ND</sup> EDITION MHFA AUSTRALIA MANUALS BY OVERSEAS ORGANISATIONS

MHFA Australia published three different 2<sup>nd</sup> edition MHFA manuals in 2010:

- Kitchener, B.A., Jorm, A.F. & Kelly, C.M. (2010) *Mental Health First Aid Manual*. Second edition. Orygen Youth Health Research Centre, Melbourne, Australia. ISBN: 978-0-9805541-3-7
- Kelly, C.M., Kitchener, B.A., & Jorm, A.F. (2010) *Youth Mental Health First Aid. A manual for adults assisting young people*. Second edition. Orygen Youth Health Research Centre, Melbourne, Australia. ISBN: 978-0-9805541-4-4
- Hart, L.M., Kitchener, B.A., Jorm, A.F. & Kanowski, L.G. (2010). *Aboriginal and Torres Strait Islander Mental Health First Aid Manual*. Second edition. Orygen Youth Health Research Centre and beyondblue the national depression initiative, Melbourne, Australia. ISBN: 978-0-9805541-6-8

The authors have decided that the best and fairest way to handle requests from overseas MHFA Programs to use the text in our 2<sup>nd</sup> edition manuals is to use a royalty payment system.

We want to come to an arrangement that takes into account the amount of time and effort and funding we have put into the development of these new manuals, e.g.

- *five years of research into developing the MHFA Guidelines:*  
<http://www.mhfa.com.au/Guidelines.shtml> which inform our 2<sup>nd</sup> edition MHFA manuals;
- *many months in writing the manual.*

At the same time, we wish to consider what is financially viable for different overseas MHFA Programs.

We do want overseas MHFA Programs to be able to utilise what we have done and to incorporate it into their own MHFA programs to make them as current and evidence-based as possible.

We are happy to give *free* access to any developing country listed in the HINARI Program. HINARI is a program set up by WHO, together with major publishers, to enable developing countries to gain access to collections of biomedical and health literature. The eligible countries have a GNI per capita below US\$3,500 (World Bank figures). More information at this URL: <http://www.who.int/hinari/en/>.

For developed countries, we have come up with the following arrangements which we can discuss with you:

1. If your MHFA Program wishes to **use the bulk of the text** from our 2<sup>nd</sup> edition MHFA Australia manuals to create your MHFA manual, a royalty of 5% of the selling price is to be paid to MHFA Australia for every copy sold of your new MHFA manual. Rather than having a flat licence fee, this approach is sensitive to the number of MHFA manuals sold. For a MHFA Program in a small country, the number of manuals sold will be small compared to a large country.
2. If your MHFA Program wishes to use some ideas from the 2<sup>nd</sup> edition MHFA Australia manuals and **completely write your own text** for a new MHFA manual, then a royalty would not be appropriate. Here we suggest that appropriate citation and acknowledgement of any reference to the MHFA Australia 2<sup>nd</sup> edition manuals be included. If you want this option, we can further discuss the actual wording.



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3. If your MHFA Program wants a ***mixed option***, i.e. your new MHFA Manual is a substantial rewrite but also has a substantial amount of 2<sup>nd</sup> edition MHFA Australia manual text, then a lower royalty fee can be negotiated.

We want it to be financially viable and fair to both MHFA Australia and your MHFA Program.

Sincerely

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30 July 2010